

SportsTravel® presents

# TEAMS<sup>®</sup> '17

CONFERENCE + EXPO · OCTOBER 30–NOVEMBER 2, 2017 · ORLANDO

## RESERVE YOUR EXHIBIT SPACE NOW!

TEAMS '17: October 30–November 2, 2017, in Orlando     TEAMS '18: October 1–4, 2018, in Louisville

**FOR SPONSORSHIP INFO, CALL (877) 577-3700**

EXHIBITING COMPANY

Contact Name (This person will receive all e-mail correspondence unless instructed otherwise) \_\_\_\_\_  
 Title \_\_\_\_\_ Company \_\_\_\_\_  
 Address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_  
 Telephone \_\_\_\_\_ Fax \_\_\_\_\_ Cell \_\_\_\_\_  
 E-mail \_\_\_\_\_ Website \_\_\_\_\_  
 Product or Service to be Displayed \_\_\_\_\_

EXHIBITING REGISTRANT

Conference Registrant (if different from above) \_\_\_\_\_  
 Title \_\_\_\_\_ E-mail \_\_\_\_\_  
 Additional Staff Registrants 1. \_\_\_\_\_ E-mail \_\_\_\_\_  
 2. \_\_\_\_\_ E-mail \_\_\_\_\_  
 3. \_\_\_\_\_ E-mail \_\_\_\_\_  
 Special Requests \_\_\_\_\_

Limit 3 at \$995.00 each.  
 Additional registrants will  
 need to provide complete  
 contact information.

BOOTH

**8' x 10' Booth** \$3,295 (Includes one conference registration) \$ \_\_\_\_\_  
**8' x 20' Booth** \$6,545 (Includes two conference registrations). Other sizes are available. Call (877) 577-3700 for details. \$ \_\_\_\_\_  
 Additional Staff: \_\_\_\_\_ at \$995 each (Limit of three for 8' x 10' or six for 8' x 20') \$ \_\_\_\_\_  
 TEAMS Conference Program     Half-Page Horizontal Ad \$3,925     Full-Page Ad \$5,475 \$ \_\_\_\_\_  
 Additional Directory Listings: \_\_\_\_\_ at \$295 each \$ \_\_\_\_\_  
 Color Logo Upgrade: \_\_\_\_\_ at \$250 each \$ \_\_\_\_\_  
**TOTAL ENCLOSED:** \$ \_\_\_\_\_

As part of this application for booth space in the show, we agree to comply with the rules and regulations which are attached to and a part of this Application & Contract. Exhibitor space reservations will be made upon receipt of payment. Your exhibitor registration may be transferred to another member of your organization up to 24 hours in advance of the conference. A non-refundable deposit of \$895 must be received five weeks prior to show date in order to reserve your booth space. There will be no refunds for cancellations made within five weeks of show date. Refunds will not be given for no-shows. Northstar Travel Group, LLC (NTG), reserves the right to alter this program without prior notice. If paying by check, check must be in U.S. dollars drawn on a U.S. bank. Send to address shown below. Acceptance of terms of rental of booth: The Exhibitor Service Manual, including its exhibit and display guidelines, and any and all regulations issued by NTG at any time ("Contract Documents"), are incorporated by reference in this Application and Contract. The below-named person warrants that he/she is the duly authorized representative of the Exhibitor, and, on behalf of the Exhibitor, acknowledges and agrees to the terms and conditions of each of the Contract Documents, which are intended to be legally binding and enforceable. This agreement is binding upon, and will inure to the benefit of, the parties to this agreement, and their respective successors and/or assigns.

**Exhibitor Signature:** \_\_\_\_\_  
**Date:** \_\_\_\_\_  
**Contract Accepted by:** \_\_\_\_\_  
**Date:** \_\_\_\_\_

Note: Initials required on page 2 of this Exhibitor Agreement

Send information on sponsorship

**Method of Payment:**     MasterCard     Visa     AmEx     Discover     Check  
 Card # \_\_\_\_\_  
 Exp. Date \_\_\_\_\_    Card ID # \_\_\_\_\_  
 Name on Card (please print) \_\_\_\_\_  
 Signature \_\_\_\_\_  
**Fax credit card registration to:** (201) 902-2053  
**Make checks payable and return to:** Northstar Travel Group LLC.  
 100 Lighting Way, Seacaucus, NJ, 07094-3681 USA

Multi-Year Partners



# NORTHSTAR TRAVEL GROUP LLC, TEAMS SPONSOR & EXHIBITOR RULES AND REGULATIONS

**1. Assigned Exhibit Space.** The space assigned is for the exclusive use of the exhibitor and designated representatives for exhibit purposes.

**2. Subletting or Sharing of Exhibit Space.** No sharing or subletting of exhibit space by the exhibitor with any person or firm shall be permitted.

**3. Payments.** No display or exhibit material will be released to the exhibit area unless all Trade Show fees are paid in full. An exhibitor who fails to make payment when due shall automatically forfeit any rights, privileges, and claims of any nature the exhibitor has or may have, including rights to any payment previously made. All monies are payable in U.S. Funds.

**4. Defaults.** If the space reserved for an exhibitor is not occupied by the time set for completion of displays, such space will be considered canceled and possessed by Northstar Travel Group LLC, (hereinafter NTG) for such purposes as it may see fit. The exhibitor shall remain liable for the full rental of such space. NTG shall have the right to re-let such space.

**5. Suitability of Exhibits.** NTG may reassign space as it deems necessary. NTG may alter the location of exhibit space as shown on the official floor plan. NTG shall determine the eligibility of any company or products for inclusion in the Trade Show.

**6. Restrictions in Operation of Exhibits.** NTG reserves the right to restrict or evict exhibits or exhibitors which in the opinion of NTG become objectionable because of noise, method of operation, materials, smell or any other reason. NTG also reserves the right to prohibit or evict any exhibit or exhibitor which, in the opinion of NTG may detract from the general character of the Trade Show as a whole or which does not comply with the regulations and specifications, detailed in the Exhibitor Prospectus. NTG may require the cessation or removal of any person, thing, conduct, printed matter, or anything of a character which NTG determines in its opinion is objectionable. In the event of such restriction or eviction, NTG is not liable for any refunds of rentals or other exhibit expenses.

**7. Exhibit to be Confined to Space.** All exhibits must be contained within the assigned exhibit space and nothing is to be in the aisles.

**8. Use of Space.** Exhibitors will not be permitted to interfere with the use of other exhibits or impede access to them or impede the free use of the aisle. Exhibit space personnel, including demonstrators, receptionists and models are required to confine their activities to the exhibitor's exhibit space. Apart from the specific display space for which an exhibitor has contracted with NTG, no part of the Trade Show premises and grounds may be used by any organization other than NTG for display or distribution purposes of any kind.

Representatives, models, employees of exhibitors and all other exhibit space personnel will be appropriately attired.

Projection machines, televisions, stereos and other such electronic equipment are limited in their operation to demonstrations only and shall not be used at volumes designed to attract visitors, or which are disruptive to neighboring exhibits. All projections must be handled in accordance with the requirements of the local fire prevention authorities and the exhibitor agrees to comply with all union requirements for the operation of such equipment. The use of glaring lights or objectionable light effects is prohibited. The exterior of any display cabinet or structure facing an adjacent exhibitor's exhibit space must be finished or suitably decorated at the expense of the exhibitor erecting or installing such a display and must not include corporate or product identification which would detract from the adjacent display.

The sale of any product at an exhibit space or in the Trade Show premises is prohibited.

**9. Performance of Services.** On behalf of the exhibitors, NTG has designated official contractors for services to be provided and charged at the then prevailing rate. The contractors and rates will be listed in the Exhibit Kit to be issued separately. NTG assumes no responsibility or liability for any of the services performed or materials delivered by those contractors.

**10. Fire and Electrical Requirements.** Exhibit space decorations must be flame proofed and all hangings must clear the floor. Electrical wiring must conform to all government and facility requirements. NTG may cancel all or part of any exhibit if upon inspection it appears not to comply with these regulations, or is otherwise creating a fire hazard. Exhibitors must comply with all applicable fire regulations. Exhibitors must not engage in any activity in contravention of NTG's Insurance policy.

**11. Carpeting.** In order to maintain the appearance of the show, NTG requires that all exhibitors use carpeting in their booths.

**12. Decorations.** NTG retains absolute discretion and authority in the placement, arrangement, and appearance of all Trade Show displays. No liability shall attach to NTG for costs that an exhibitor may incur in complying with any such NTG directives.

**13. Signs, Sign Copy, Illumination.** No electrical flashing signs or signs involving the use of neon or similar gases will be permitted in the Trade Show, unless approved by NTG in writing. Should the wording on any sign or area in the exhibitor's exhibit space be deemed by NTG to be contrary in any way to the best interests of the Trade Show, the exhibitor shall make changes in wording as are requested by NTG.

**14. Americans with Disabilities Act.** Exhibitor warrants that its exhibit booth will meet the requirements of the Americans with Disabilities Act of 1990. Exhibitor agrees to defend, indemnify and hold harmless NTG, its officers, officials, employees and volunteer staff from any claim of liability or responsibility made by any party on account of Exhibitor's failure to comply with the Americans with Disabilities Act.

**15. Music and Other Copyrighted Material.** It is understood and acknowledged that the playing of music is not integral to the trade show's standard operating procedure. Subject to the requirement that each exhibitor comply with all applicable laws and these Rules and Regulations, the playing of music is solely a matter of each exhibitor's preference.

However, each exhibitor is responsible for obtaining any necessary licenses and payment of all applicable royalties with respect to the playing of any copyrighted music or the use or display of any photographs, audiovisual materials, sculptures, computer programs or other copyrighted works.

Each exhibitor warrants that all works of authorship used in connection with its exhibit are original works owned by it, duly licensed, or in the public domain.

Each exhibitor agrees to defend, indemnify, and hold harmless NTG, its subsidiaries, directors, officers, and employees from all liability, including attorneys fees, arising from every claim of patent, copyright, or trademark infringement, or misappropriation of trade secrets or similar or related claims.

**16. Correction of Nonconforming Exhibits.** NTG reserves the right to require the correction or removal and to correct or remove any exhibit that does not conform to these Rules and Regulations.

**17. Dismantling of Exhibits.** Exhibitors may not dismantle displays until after the Trade Show closes. Failure to comply may be cause for NTG to refuse future exhibiting privileges.

**18. Repair of Damages.** Nothing will be posted on, tacked, nailed, screwed or otherwise attached to the columns, walls, floors, ceilings, furniture, or other property of the Trade Show premises. Exhibitor may not apply paint, lacquer, adhesive or any other coating to building floors or to standard equipment. The cost of repairing any damage caused by the exhibitor, its employees, representatives or agents to the Trade

Show premises will be billed to and paid by the exhibitor.

**19. Security.** Security for the Trade Show will be provided during the hours of setup, tear down and throughout the show. Exhibitor agrees that the provision of such service constitutes adequate discharge of all obligations of NTG to supervise and protect NTG property. Exhibitor agrees that it is wholly responsible for ensuring protection of its property on and off Trade Show premises. Exhibitor must keep an attendant in its exhibit space during the hours the Trade Show is open. Security has the right to inspect briefcases, packages, or carrying containers to determine that no unauthorized merchandise is being removed from the Trade Show area. Valuable items, hand samples, original artwork, etc. should be displayed in a protective manner by exhibitors during Trade Show hours. Such valuable items should be removed from the exhibit each evening and placed in lockers if provided by the Trade Show premises or in hotel safety deposit vaults. In cases where this is impractical, it is recommended that the exhibitor retain a security service for its display during closed hours. Retention of security services must be coordinated through NTG's Trade Show department.

**20. Exhibitors Admittance During Non-Show Hours.** Representatives of exhibitors will not be permitted to enter the Trade Show earlier than one-half hour before scheduled opening time each day of the Trade Show, except on opening day when they will be permitted to enter the Trade Show one hour before the scheduled opening of the Show. Exhibitors requiring additional time should make arrangements for earlier admittance by checking with the TEAMS Trade Show office on the previous day and obtaining the necessary credentials. Also, exhibitor representatives will not be permitted to remain in the Trade Show premises after the closing hour each night, with the exception of the final night, unless special arrangements are made at the TEAMS Trade Show office in advance.

**21. Trade Show Admission Policy.** Admission to the Trade Show will be granted to all employees of NTG and all other qualified persons after presentation of proper identification. Press, radio, and TV representatives are welcome at all times in a reporting or editorial capacity. Credentials must be presented at the TEAMS Media Desk. Admission badges will be issued and worn by each person attending the Trade Show. Badges are not transferable.

**22. No Guarantee of Attendance.** NTG does not guarantee specific volumes or levels of attendance at the Trade Show. Traffic by a specific exhibit is a function of the particular exhibit and not a responsibility of NTG. Additionally, NTG does not guarantee participation in the one-on-one appointment sessions that occur at TEAMS.

**23. Exhibitor Responsibility:** To the fullest extent permitted by law, the person/legal entity described as "Exhibitor" in this clause and in this exhibitor contract (regardless whether such person/legal entity is also described as "Exhibitor" in this contract) hereby assumes full responsibility and agrees to indemnify, defend and hold harmless A-R HHC Orlando Convention Hotel, LLC, d/b/a Hilton Orlando, Managed by Hilton Management, LLC ("Hotel"), Hotel's owner, Hilton Worldwide, Inc., and each of their respective owners, managers, subsidiaries, affiliates, employees and agents (collectively, "Hotel Parties"), as well as NTG ("Group"), from and against any and all claims or expenses arising out of Exhibitor's use of the Hotel's exhibition premises. Exhibitor agrees to obtain and maintain during the use of the exhibition premises, Comprehensive General Liability Insurance, including contractual liability covering the Exhibitor's indemnity obligations in this clause. Such insurance shall be in the amount of not less than \$1,000,000 combined single limit for personal injury and property damage. The Hotel Parties and Group shall be named as additional insureds on such policy, and Exhibitor shall supply the Hotel with a Certificate of Insurance at least 30 days prior to the use of the exhibition premises. The Exhibitor understands that neither the Group nor the Hotel Parties maintain insurance covering the Exhibitor's property and it is the sole responsibility of the Exhibitor to obtain such insurance.

**24. Force Majeure.** The performance of this Agreement by NTG is subject to acts of God, war, government regulation or advisory; acts of terrorism, disaster, strikes, civil disorder, curtailment of transportation facilities, or other emergencies making it commercially impractical, illegal or impossible to provide the facilities or to make use of the facilities. In the event of such an occurrence, it shall be within the sole discretion of NTG to cancel, interrupt, relocate or limit the Trade Show. If the Trade Show is canceled by NTG for any one or more of such reasons all further obligations shall cease.

**25. Interpretation and Amendment.** NTG shall have full power to interpret or amend these rules and its decision is final. Exhibitor agrees to abide by any rules or regulations that may be adopted by NTG at a later time, and which shall be made a part of these Rules and Regulations and shall be considered fully incorporated within the Rules and Regulations. NTG promises its full cooperation for a successful show and will be pleased to work with exhibitors toward this end. These Rules and Regulations, together with the application form, constitute the entire contract between the exhibitor and NTG. All points not covered in the Rules and Regulations will be decided by NTG.

**26. Non-Waiver.** No waiver by either party of any term or provision of this agreement shall be deemed a waiver of any preceding or succeeding breach of the same or of any other condition or provision.

**27. No Third Party Rights.** These Rules and Regulations govern the conduct of exhibitors at the Trade Show and are not to be construed as conferring any right or benefit upon any third party.

**28. Confidential Information.** Exhibitor and NTG agree that they will hold in confidence the content of this Agreement and any information whatsoever concerning the activities or business of the other, unless such disclosure is: (a) mutually agreed upon in writing; (b) reasonably required in connection with the fulfillment of the disclosing party's obligations hereunder, and then is made only to the minimum extent necessary to carry out such obligations; (c) information which had generally become known to the public other than through the disclosure thereof by the disclosing party; (d) to attorneys, accountants or other professional advisors of the disclosing party under confidentiality agreements substantially identical to this one; or (e) pursuant to compulsory legal process.

**29. Dispute Resolution:** In the event of any dispute or controversy arising out of this Agreement, the parties agree to first submit all issues to mediation under the procedures of JAMS Endispute. In the event that mediation fails to resolve all issues, the parties shall submit all remaining issues to arbitration under the procedures of JAMS pursuant to its Comprehensive Arbitration Rules and Procedures; the prevailing party shall be entitled to reasonable attorneys' fees and expenses in accordance with those procedures. The venue of the mediation or arbitration shall be determined such that the party who commences the dispute resolution shall do so in the city where the other party has its principal place of business. If the prevailing party has not mediated the dispute or made a good faith effort to mediate any dispute, prior to filing a claim in arbitration, attorneys fees shall not be available to that party (even if they prevail in arbitration).

**30. Governing Law.** This Agreement and any dispute arising with respect to the subject matter thereof, shall be governed by, and interpreted in accordance with the laws of the state of Delaware.

Please initial: \_\_\_\_\_ Date: \_\_\_\_\_